



Press Release from SpliceCom



Cisco Training House Goes With SpliceCom

29 January 2007 – Chorleywood, UK. Award winning, Hampshire based reseller and SpliceCom partner, M12 Solutions, has completed the installation of a **maximiser** IP phone system for training and learning services provider, Global Knowledge.

M12 Solutions were responsible for completely replacing the company's dated BT Meridian phone system at 4 sites in London, Coventry, Wakefield and Wokingham.

A spokesman for M12 Solutions said, "Global Knowledge wanted an IP telephone system which was cost effective and offered excellent usability, the SpliceCom **maximiser** fitted the bill perfectly. Global Knowledge wanted a system that incorporated all the benefits associated with IP, including enhanced applications and unified messaging, whilst reducing overall telecoms costs."

"This purchase went against Global Knowledge's international purchasing policy, which is to install Cisco products. There is potential for this acquisition to spark a change in this global trend which would of course be excellent news for M12 Solutions."

Notes for Editors

SpliceCom is a privately funded company, whose management team were behind the two most successful UK voice and data convergence companies of the 1990's - SDX Business Systems and Network Alchemy. SpliceCom's **maximiser** product family combines voice, video and web enabled IT applications within a single system, providing tangible business benefits for all types of companies, irrespective of their size. Having commenced shipments in early 2003, **maximiser** was voted the "Most Innovative Product" at one of the UK's premier communications trade events, Comms Channel Expo 2004, whilst SpliceCom's PCS 50 for Mac OS X IP Softphone/Phone Partner application picked up the award in 2005.

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